



## Simon Lee 2012 Holiday Gala Speech

Ritz Carlton, Tyson's Corner

December 15, 2012

Good Evening!

Welcome everyone to our annual Holiday Gala celebration. Thank you all for coming. It is great to see so many people here again this evening ... we worked hard all year, so let's take some time tonight to have fun ... Thank you to our special guests. It is always an honor to have you join us.

As always, I want to thank my family, who continues to support me and STG in everything we do. Anna, it has been 37 years ... what a wonderful journey with you by my side ... you are truly my foundation. You make me a better business man, a better family man, and a better husband. I could not have accomplished this without you.

I want to give thanks also to our friends and family in the Korean community who have always given me encouragement for all I do. I cannot tell you how much your support means to me.



Most of all, tonight is about thanking the employees, who tirelessly serve our customers around the world. I am forever grateful for all you do ... to keep STG at the forefront of our customer's missions. And finally, I offer a heartfelt "Thank You" to all the spouses, significant others, and family members who support the men and women of STG. We could not work as hard as we do without you ... and each of us appreciates the sacrifices you make every day.

Looking back on some of the numbers in the video, all I can say is what we have accomplished represents some incredible achievements for the company ... I am glad I have the job as CEO, because I am not sure I could qualify for any of the other positions at STG. ... It is very impressive how far we have come as a team, and I know we are pointed in the right direction for our future.

That future begins with significant leadership changes we made this year...

As you all know, I have held the position of President for 26 years. And this year, I gave that title to Paul Fernandes. Paul ... you have performed many roles here at STG, it was only logical to give you one more. ... Paul and I have formed a great partnership over the last 10 plus years. With Paul as President, I can focus more on being the cheerleader ... I mean chairman and CEO of STG. Speaking of CEO, do you know what that really stands for? Create Every Opportunity. It is my job to create opportunities for every STG employee. By becoming the CEO, I have



already created opportunities for others to move up in the company ... And believe me, there are plenty more opportunities for all as we grow.

And congratulations also to Rick Attilio, who was promoted to Chief Operating Officer. Since joining STG as our CFO, Rick has made significant contributions in positioning us to accelerate growth. He brings his enthusiasm for performance improvement and teamwork to his new role as COO and is already making great progress in a very short time.

Together, Paul and Rick have the leadership skills to bring STG to my vision of the 1B16 Company I know we can be.

I would also like to introduce our new SVP of Defense, Skip Nowland. He has a long history of success at large cap companies. I am confident he will help lead our defense sector to greater things. ... Skip, welcome to the STG family!

STG had tremendous accomplishments this year. We were one of the winners of the multi-billion dollar CIOSP III contract vehicle ... We expanded our business at HUD OIG and created a 7-year contract ... We won our CLASS recompetes and are continuing our 26-year history with the Department of State ... We won our NCDC recompetes where we continue a more than 11-year relationship with our nation's largest weather archive ... and we secured two contract vehicles at Department of State Consular Affairs ... I want to take a moment to thank our SVP of the Civil



Sector Mark Jendzejec and the entire team for taking such good care of these flagship customers.

We did not stop there ... we added the Security and Exchange Commission as a new customer and are already growing our staff on that contract ... We leveraged our enterprise network operations skills to add the MEDNOSC customer in San Antonio ... And we won new work at Vint Hill Farms on the Edge Node where we are expanding our services to an important Army customer ... Thanks again to Bob Phoebus and his Defense Team for all they did to make these new business wins a reality.

All together, we had over \$300M in bookings with contract vehicles that could be worth hundreds of millions more ... Thank you for all the hard work you put into making STG a winner.

In addition to those great wins, we accomplished our highest ever ranking on the Washington Technology Top 100. We climbed 12 places from last year to number 76 ... and STG has no intention of going anywhere but up and up ... We will continue to win and we will win together!

We have all heard about the challenges with Government budgets and the fiscal cliff. Everyone knows the best time to invest is in a down market, and STG is doing just that. We have invested in our Solutions Architect group, with our Chief



Technology Officer Rick Parkington. We are building a more robust business development team, now led by Bob Phoebus. Bob ... we already applauded you earlier.

We will continue to invest in employee training, education, and tools. This year we spent nearly one million dollars educating and training our workforce. If there is any tool or training you need to make you more successful, all you have to do is ask and we will make it happen ... within reason, of course. New golf clubs are NOT tools, regardless of what the Business Developers may say.

Investing through philanthropy is also very important to me ... This year, I continued my involvement with my alma maters, George Washington University and Korea University, because education is very important to me.

I helped to start a sister city program between Icheon, South Korea, and the city of Alexandria because sharing of cultures is very important to me.

I encourage you, as I do every year, to do what you can to make the communities around you better. It is not about how much or how big, just take time to give back. Find a charity that is important to you, and invest yourself ... STG will even help you by matching the donations you can raise for charitable causes.



While many things have changed ... Our culture is one thing that truly makes STG different and that culture will never change while I am the CEO of STG.

The Circle of Success is still the heart and soul of STG. STG is ... and always will be ... about the employee. Our employees define our core competencies ... our employees know our customers better than anyone ... Our employees deliver what our customers expect and then strive for more ... And ...when those employees come together to focus as a team, there is nothing that they cannot accomplish.

One Team. One Mission. One Goal.

That is the new mantra that we all must believe in. That is why I continue to be so passionate about the future of STG. That is the STG difference.

As always, tonight is a celebration for our employees ... for all that we have accomplished together and what we will accomplish in the coming years. This is an exciting time for STG. The vision is clear and the future is bright. You are a great team committed to the success of our customers and STG ... One Team ... One Mission ... One Goal ...

Let us all get there together!



Have a great evening, and a safe, healthy, and happy Holiday Season!

Thank You!